



He that winneth souls is wise. Proverbs 11:30

Spring 2012

Tips for Handing Out Tracts

by Andy Gerrard

We Wayside Harvesters people hand out literally hundreds of tracts weekly, so we know firsthand how they work! Tracts are a wonderful way to share the gospel message. We can reach so many more people! These tips will help you.

Move in the power of the Holy Spirit. **Pray first.** Don't rely on your own power.

Smile! ☺ Say a quick greeting. Be **enthusiastic!**

If you have enough time, say something to get on common ground. "Your car is beautiful," or "I like your dog." Talk about the car or dog for a minute.

Then get out the gospel booklet.

Hold out the tract so the **title is clearly visible.** You could say, "Free booklet!" or "Did you get one of these yet?" or "What's in here changed my life!" or if it's around Christmas, "I have a little gift for you."

Watch what they do with the tract when you give it to them. If they show interest in it, that's a good time to **go through** the tract with them to give them an

opportunity to get saved. **Ask** some questions as you go through the tract with them.

Never argue! "Are you a good person? Have you broken any of the 10 Commandments? Have you ever told a lie? I have."

When giving out tracts, some Christians say, "Jesus loves you," or "God loves you." I prefer not to do that. The Bible says in Proverbs 1:17, "Surely in vain the net is spread in the sight of any bird." Many people will shut you up quickly if they hear early on that you are a "God person."

What if you're sharing the gospel and you feel that they are in a hurry and will walk away? Simply say, "I'll be finished in two minutes!" Using the *Know Your Future* tract, simply ask them if they have ever told a lie. Then show them the bottom of page 4—that if they break only one, they are guilty of all, and "all liars shall have their part in the lake of fire." Then show them Step 3 right in the middle of the booklet how Jesus died in their

place, was buried and rose again, and ask them if they would like to repeat a little prayer after you to invite Jesus into their life.

Tracts can also be left in a variety of places, such as—with generous tips, sent inside letters, handed out from your home when people come to your door including trick-or-treaters on Halloween, placed inside your business at customer service locations, in Bibles, etc. Be creative when you leave tracts. The possibilities are endless.

Tell people how to order tracts on line, by toll-free phone call, or by mail (look on the back of our tracts).

How about telling people how to access tracts on-line? Go to waysideharvesters.org and read many of our tracts from start to finish.

"Go therefore and make disciples of all the nations..."
(Matthew 28:19).

Andy Gerrard,
Secretary



Letters:

From Agona Nyakrom, Ghana, West Africa:

A boy gave me your gospel literature. I have accepted the Lord Jesus as my personal Savior by reading this literature. I have even established a new church, and by God's grace we have many members who have also accepted Jesus as their Savior and have been baptized.

Some of our members do not have Bibles. Please send Bibles and Christian materials to be distributed to others so they can know about Him, too.

Pastor Mokosani Ankomah

From 29 Palms Ministries, 29 Palms, CA:

Curtis Compton, our son-in-law assists the truckers in the unloading of 25 tons of food and gear of the Mexican Christian Children's Aid Mission in Redlands, CA. They supply food and gear to 60 orphanages in Mexico.

We would greatly appreciate a box of Spanish Gospel tracts for the next Mexico trip.

Ralph Porter

A Prayer for Our Nation:

Heavenly Father, we come before you today to ask your forgiveness and to seek your direction and guidance. We know your Word says, 'Woe to those who call evil good' but that is exactly what we have done. We have lost our spiritual equilibrium and reversed our values.

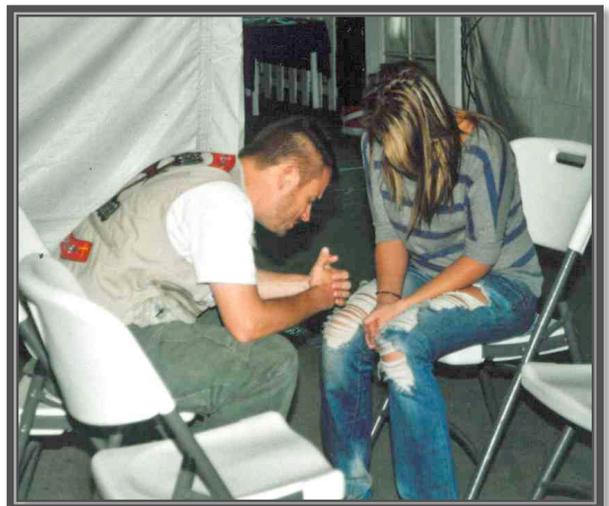
- *We have exploited the poor and called it the lottery.*
- *We have rewarded laziness and called it welfare.*
- *We have killed our unborn and called it choice.*
- *We have shot abortionists and called it justifiable.*
- *We have neglected to discipline our children and called it building self-esteem.*
- *We have abused power and called it politics.*
- *We have coveted our neighbor's possessions and called it ambition.*
- *We have polluted the air with profanity and pornography and called it freedom of expression.*
- *We have ridiculed the time-honored values of our forefathers and called it enlightenment.*

Search us, oh God, and know our hearts today; cleanse us from every sin and set us free.

Editor's request: Please pray daily that our country will return to honoring God, and that God's people will vote godly people into office who will run our country with wisdom. If we don't reign in the runaway spending, our nation will be bankrupt and our money will be worthless.



Sometimes it's one-on-one. →
Brian leads a young woman in a prayer to receive Jesus Christ into her heart and life.

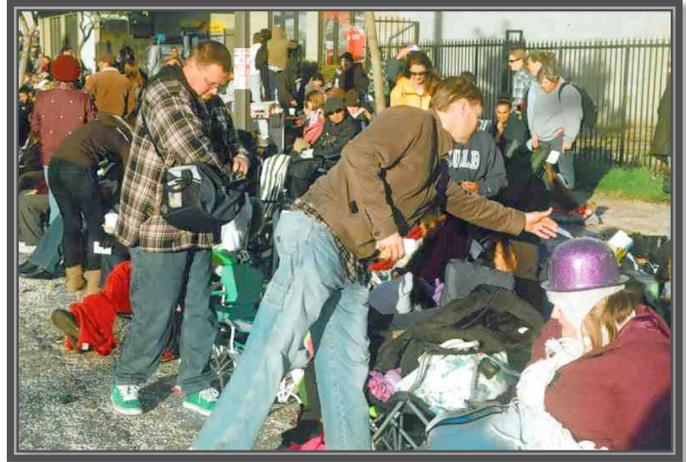


Our 23rd Year in National Date Festival— Huge Success!

As you know from our last newsletter, Wayside Harvesters does 20 soul-winning events yearly, but the Date Festival in Indio, California is our biggest event of the entire year. We recruit and train 105 volunteers from several churches to effectively share the gospel message in a way that people can understand. These volunteers work 4-hour shifts and have been known to occasionally lose their voices and become hoarse when the people traffic becomes heavy. Follow-up materials, church lists, and New Testaments are offered to those who respond and receive Jesus by prayer into their hearts.

During this 10-day fair this year, we shared the gospel message with 1,179 people and 762 of these prayed the salvation prayer with us to invite Jesus into their hearts. Of these, 333 were already Christians, so we showed these how to win others, as we do, by giving them a *Your Appointment* booklet.

By the time you receive this Newsletter, we will have also completed our 4-day Carnival Day event in 29 Palms. Last year, in this event, we shared the gospel with 157 people—many of whom were U.S. Marines—and 102 of these prayed to receive Jesus into their hearts.



Jeff and Andy hand out thousands of Your Parade Guide tracts at the Rose Parade. We have only four boxes left so we need \$10,000 to print more. We can easily hand out 3,000 of these tracts in even a small town parade.

Will you help us pay for these multi-fold nine-page tracts?

**≡ \$10,000 Needed to Print More ≡
Your Parade Guide Leaflets ≡**

As many of you know, in only about 45 minutes, four of us can hand out over 3,000 of these tracts to people waiting for a parade to begin. These tracts go fast because we use them in several parades. All cities have parades. People are in a happy mood and readily accept a tract when we simply hold one out to them so they can read the title.

Last year, we spent over \$116,000 for postage, tract printing, Bibles, fair rent, vehicle fuel, and sign making. We constantly need and want your prayers and your donations to help us pay for these expenses. None of our officers or board members receive salaries, so your gifts go a long way in winning precious souls! When you send these gifts, you become our partner in winning precious souls to Jesus, and you can look forward to hearing Him say to you, "Well done, good and faithful servant. Enter into the joy of your Lord" (See Matthew 25:21).



One of our trained volunteers leads 11 people in a prayer to receive Jesus Christ. Afterward, they will receive follow-up materials and a New Testament if they agree to read it daily.



← This is the Gay Pride parade in Palm Springs. This "angel" has purple wings but we don't think he's a real angel. We were there handing out thousands of our Parade Guide tracts to people waiting for the parade to begin. Yes, we received a few insults. We are concerned that these people are headed for hell if they are without Jesus, where they will be forever with no hope of ever getting out.



